



## Course Materials

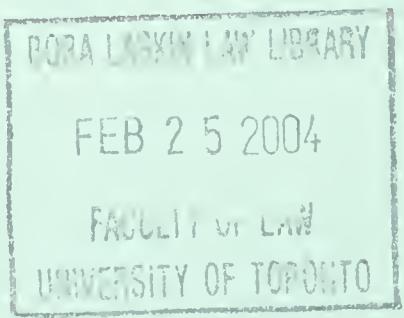
**“Trade and Development in South America: A Case study of Mercosur”**

**Professor: Dr. Beatriz Nofal**

**February 2004**

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# **Title- “Trade and Development in South America: A Case study of Mercosur”**

**Professor: Dr. Beatriz Nofal**

The course will focus on gaining a deep knowledge and understanding of Mercosur's development and its contemporary status, its economic and political importance, and its main challenges ahead both regarding its internal agenda and its external agenda. Regarding the latter, the course will examine how does Mercosur relate to other regional or multilateral trade negotiations such as the FTAA, the European Union and the Doha Round at the WTO, where do these negotiations stand today, what are the crucial themes under discussion, and where are they heading. The issue of agricultural protectionism and its negative impact upon the development of the Mercosur partner countries (Argentina, Brazil, Uruguay and Paraguay) will be analyzed. Lastly, the course will review the economic performance of the main economies in Mercosur, Argentina and Brazil, to understand why the results of reform, while positive in many aspects, have been disappointing in terms of their growth and development performance.

**Most of the materials to be used in classes are based on the bibliographical references mentioned in each section. Among these, the recommended readings are marked with an (\*). During the course other bibliographical references will be given as well as references of internet sites relevant to the issues analyzed.**

## Table of Contents

### 1. Trade, Globalization, Development and Poverty

BERG, A. y A. O. KRUEGER (2003). "Trade, Growth and Poverty: A Selected Survey", <b>Annual World Bank Conference on Development Economics</b> , edited by B. Pleskovic y N. Stern, Oxford University Press < <a href="http://www.imf.org/external/pubs/ft/wp/2003/wp0330.pdf">http://www.imf.org/external/pubs/ft/wp/2003/wp0330.pdf</a> >	
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#### 1. B Complementary readings.

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PORTE, G. "Trade Reforms, Market Access and Poverty in Argentina", in **World Bank, 2003**. ([www.worldbank.org](http://www.worldbank.org), search under research).

### 2. The Institutions in International Trade.

- a. The GATT and the World Trade Organization (WTO)
- b. Multilateral trade negotiations: contents and achievements.
- c. Participation of Developing Countries in the WTO and in multilateral negotiations

BHAGWATI, J.. **Protectionism**, MIT Press, 1990 (Chapter 1)\*. The MIT Press Cambridge, Massachusetts Institute of Technology. ....

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JACKSON, J., "The World Trade Organization", **The Royal Institute of International Affairs** (1998).

WORLD TRADE ORGANIZATION, "Introduction to the WTO: Trading into the Future", WTO ([www.wto.org](http://www.wto.org)), 1998.

## 3. Agricultural Protectionism and the Agricultural Negotiations in the Doha round.

NOGUÉS, J. J. (2003), "Agricultural Exporters in a Protectionist World: Assessing Trade Strategies for Mercosur", mimeo *.....	95 - 144
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FINGER, J.M. y J.J. NOGUÉS (2002) "The Unbalanced Uruguay Round Outcome: The New Areas in Future WTO Negotiations", <b>The World Economy</b> , March *.....	145
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NOGUÉS, J.J. (2003), "US Contingent Protection Measures Against Honey Imports: Regulations, Development and the Doha Round", **World Bank Staff Working Paper No 3088**, ([www.worldbank.org](http://www.worldbank.org)) 2003 \*.

#### 4. Multilateralism and Regionalism.

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Mc QUEEN, M., (2002), "The EU's Free Trade Agreements with Developing Countries: A Case of Wishful Thinking?", in **The World Economy**. [Vol.25, No.2, September. 2002, pp.1369-1385] ..... 165

#### 4. B. Complementary readings.

MONTEAGUDO, J. and M. WATANUKI, *Evaluating Agricultural Reform Under the FTAA and MERCOSUR-EU FTA for Latin America: A Quantitative CGE Assessment*, paper prepared for the Seminar on "Agricultural Liberalization and Integration: What to Expect from the FTAA and the WTO", organized by the Inter-American Development Bank, Washington DC, October 1-2, 2002 \*.

ESPINAL, C. (2002), "La Negociación Agrícola en el ALCA: Análisis de la Experiencia de México en el NAFTA", mimeo, IICA.

HORLICK, GARY and PALMER, CLAIRE R., (2001), "The Negotiation Of A Free Trade Area Of The Americas" in **Integration and Trade** nº 13 vol. 5 January- April 2001. (Pages 151- 164), Institute for the Integration of Latin America and the Caribbean.

NOFAL, BEATRIZ (1998), "Análisis Cuantitativo del ALCA en el sector de alimentos", Asociación Argentina de Economía Política, Conferencia Anual en Rosario (Annual Conference in Rosario, ([www.aaep.org.ar](http://www.aaep.org.ar))

#### 5. Mercosur: Origin, Evolution and Challenges Ahead

NOFAL, BEATRIZ (1995), "MERCOSUR: Evolution, Opportunities and Challenges"; in **Mercosur Journal**, Pages. 3-17 **NOT AVAILABLE**

NOFAL, BEATRIZ (2002), "Relaunching or Restructuring MERCOSUR"; In **Paths to Regional Integration: The case of Mercosur**, edited by Joseph S. Tulchin and Ralph H. Espach with Heather A. Golding. (Pages. 201- 224), Woodrow Wilson International Center for Scholars. **NOT AVAILABLE**

NOFAL, BEATRIZ (2003) "Reflexiones sobre el futuro del MERCOSUR: ¿Refundación o Reformulación?"; in **Grupo de Reflexión Prospectiva sobre el Mercosur**. (Pages. 241-264), Ministerio de Relaciones Exteriores de Brasil e I.P.R.I -Instituto de Investigaciones de Relaciones Internacionales-.  
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LAMPREIA, LUIZ FELIPE (2003) "MERCOSUL- ainda um projeto viável" en **Grupo de Reflexión Prospectiva sobre el Mercosur**. (Pages. 201-206) Ministerio de Relaciones Exteriores de Brasil e I.P.R.I -Instituto de Investigaciones de Relaciones Internacionales-.

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BOUZAS, ROBERTO (1999) "Mercosur's External Trade Negotiations: Dealing with a Congested Agenda. " : in **Mercosur, Regional Integration, World Markets** edited by Riordan Roett, Lynne Rienner Publishers, Inc., .(Pages. 81- 93) (Pages. 81- 93).

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## 6. Trade, Development and Integration Revisited.

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<[http://www.iadb.org/INT/Trade/1\\_english/2\\_WhatWeDo/Documents/c\\_OtherPubs/Speeches/e\\_talk%20points%20intal%2035%20years%20Eng.pdf](http://www.iadb.org/INT/Trade/1_english/2_WhatWeDo/Documents/c_OtherPubs/Speeches/e_talk%20points%20intal%2035%20years%20Eng.pdf)>

OCAMPO, JOSÉ ANTONIO, (2001) "Past, Present and Future of Regional Integration" in **Integration and Trade n<sup>a</sup> 13 vol. 5 January- April 2001**, Institute for the Integration of Latin America and the Caribbean (pages 139- 149).

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